

# Curriculum Vitæ

ANNA MARIA BRACA

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## Education

- 09/2014 IBC Legal - Cambridge, UK  
Pharmaceutical Law Academy 2014
- 06/2011 LUISS "Guido Carli"  
Postgraduate Course in *Intellectual Property Law, antitrust law and competition policy*
- 05/2010 LUISS Business School  
Lecture cycle on *Business Contracts* (within the Master Program in Corporate Law)
- 07/2006 Università degli Studi "La Sapienza", Rome, Italy.  
Laurea degree in Law (104/110) with emphasis on Private International Law and Procedure  
dissertation: *Product Liability in the Conflict of Laws of the United States*, in Italian advised by Prof. Angelo Davì
- 06/1999 Hun School of Princeton - Princeton, NJ, USA  
High School Diploma

## Professional Affiliations

Rome Bar Association, Italy, 2011

## Fields of Practice

Business Law and Commercial contracts

Pharmaceutical Law and Regulatory

Corporate Law

Administrative Liability of Corporation pursuant to D. Lgs 231/01

Antitrust e and Competition Law

Intellectual and Industrial Property Rights

Data Protection and Privacy Law

## Professional Experience

01/2013-present    **Member of the Board of Directors and Secretary at BSP USA Inc.**, Princeton - USA

07/2008-present    **Legal Counsel at BSP Pharmaceuticals S.p.A.**  
Latina - Italy (reporting to the Managing Director)

- assistance to the company in the transformation into a joint stock company and the *buyout* of the minority shareholder
- legal support in relation to all legal issues concerning the business and the relevant support functions in Italy and USA
- processing high volumes of contracts agreements with clients (major international pharmaceutical companies) and suppliers. In particular: drafting and finalizing master agreement for development services, clinical and commercial supply; technology transfer agreements; clinical trials agreements; intellectual property protection agreement; consultancy agreements and agency agreements
- advising on the company contractual and other legal obligations; advising on regulatory, data privacy matters and product liability issues; supporting executive management decision processes with robust risk assessment skills
- assistance, consulting and support for the application and implementation of the rules and regulations on the *administrative liability* of companies and organisations, provided by Legislative Decree 231/2001. Consulting regarding the preparation, maintenance and updating of models of organisation, management and control for the prevention of corporate and organisational
- managing communication of confidential data between companies; drafting and finalizing confidentiality agreements; organizing employee training on confidential disclosure procedures and corporate compliance
- revision of company policies also to conform personal data processing to the provisions set forth in the Privacy Code and provisions adopted by the Italian Data Protection Authority

- examining legal information to find out the advisability of prosecuting or defending lawsuit; supervising litigation and dispute management
- assisting the Managing Director in its activities, including performance of Corporate Secretarial function and drafting of documentation regarding corporate governance
- drafting and finalizing loan agreements and intercompany service agreements
- conducting legal research, as needed, and rendering opinions

09/2006-12/2009    **Lawyer Apprenticeship at Collodel, Leone, Ligi, Queirolo Law Firm**  
 Rome - Italy

- drafting and reviewing commercial agreements both in Italian and English language, also from a conflict of laws perspective; assisting clients during the negotiations
- studying parallel import of pharmaceuticals; evaluating lawful or unlawful parallel trade transactions; drafting warning letters against parallel traders for infringement of proprietary rights of original trade mark owner
- assisting senior legal staff in evaluating commercial conducts in light of the rules on unfair competition; evaluating compliance of commercial agreements and practices and studying forms of possible anti-competitive behavior (abuse of dominant position, restrictive practices); drafting and reviewing vertical agreements in light of antitrust laws
- consulting on manufacturer liability, on laws and regulations regarding information to consumers and on general product safety, as well as on the rights of consumers and users under domestic legislation and EU directives
- drafting and updating of models of organisation, management and control for the prevention of corporate and organisational crimes as provided in the Legislative Decree 231/2001; supporting Surveillance Body in the application and implementation of the rules and regulations on

the Models, including secretarial functions as drafting of minutes of the Surveillance Body and reports on the activity of the Surveillance Body to the Board of Directors and Managing Director

- assisting clients on corporate matters, including: drafting of articles of incorporation, by-laws and resolutions, and relevant legal documents; fulfillment of the relevant corporate filing procedures with the competent offices; taking part to operations involving sale and acquisition of companies, of equity participations (including due diligence activities, drafting of contracts, shareholders agreements, letters of intent, of corporate, financial and guarantee nature, etc.)
- rendering opinions in civil and business law matters
- judicial activities in various areas of civil and commercial law, focusing in particular on legal assistance to business entities with reference to liability for defective products

02/2008-05/2008    **Consultant for Organismo per la tenuta dell'Albo Promotori Finanziari (APF) *Authority for the single Register of Financial Salesmen***  
Rome - Italy

- drafting the convention between the regional and provincial commissions and the APF for the supply of services and goods in connection with the keeping and maintenance of the Register of Financial Salesmen
- analyzing regulations and laws in view of preliminary drafting the legal content for the web-site

## **Personal Traits and Skills**

Italian citizen

Good ability to establish profitable interpersonal relations. Effective communicator. Demonstrating leadership and strong professional work ethic

Sound experience in handling a high volume of activity and prioritizing appropriately across multiple, often complex functions and projects simultaneously

Ability to equilibrate priorities and organize work effectively to meet deadlines

Proven ability to deal positively when working within tight time pressures and demanding clients

Available for travel. Interested in job opportunities abroad, particularly in the United States

Fluent knowledge of written and spoken English

User knowledge of common office software and operating systems (Macintosh and Windows). Basic knowledge of LaTeX

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